thomas
johnstone
of a kind
Established in 1868...

Thomas Johnstone began trading in Maybole in Ayrshire as a jobbing joiner in 1868. Now, almost 150 years later, Thomas Johnstone Ltd is established as one of the UK’s leading names in high quality Fit-Out and Joinery Manufacture, with offices in London and Edinburgh and the Head Office/Factory at Inchinnan near Glasgow.

TJL has maintained its tradition of personal service to ensure our customers’ expectations are exceeded at all times.

Through the years TJL have developed a service offering in response to client’s requirements, enabling more specialist trades to be controlled under the TJL umbrella. TJL have developed an enviable reputation for consistently delivering high quality projects and continually see a significant proportion of business come from repeat customers and through referrals, across a broad range of sectors throughout the UK.
Our in-house capabilities include:
// Specialist Fit-Out
// Building Works
// Manufactured Joinery
// M&E Co-ordination
// Decorating
// FM Support

These divisions work both independently, or in any combination to meet the specific needs of our clients and their design teams. Our ability to draw on these resources will give you the confidence in us to produce a seamless project, regardless of its content and perceived complexity.

With a demonstrable track record for delivering high quality, cost efficient projects on both a tendered and negotiated basis, we are proud of our high levels of repeat custom and referred works.

We look forward to having the opportunity to be part of your team at some point in the near future.

Thomas Johnstone now employs over 150 staff and has an annual turnover of approximately £35m.
An established specialist in the fit-out industry with an enviable history of delivering high quality projects that meet client’s needs and aspirations.

Building on the principles that established TJL as one of the UK’s leading joinery and shopfitting companies, TJL continue to demonstrate an aptitude for delivering exceptional interiors, across a diverse range of market sectors.

From refurbishing listed buildings to fitting developer shells, we will work closely with you to overcome any complexities, whilst striving for the optimum solution for your needs and expectations.

With comprehensive programming, strong budget control measures, and staff with the right skills, attitude and genuine pride in the quality of work, we will create interiors you will be proud of, playing our part in the successful project team.
Design development aligns to CNC Processing and traditional joinery craftsmanship with a family of specialist sub-contractors and suppliers to create beautiful bespoke components. TJL also fashion and form Solid Surface components in our 30,000 sq ft workshop.

With an established history in the manufacturing sector, we have invested heavily in the creation of a modern workshop environment whilst never losing sight of the high quality standards for which we are renowned.

Employing state-of-the-art software, our dedicated team of experienced staff can turn your ideas into reality from the most basic concept sketches into full working detail drawings.

Our modern efficient machine shop, aligned to dedicated bench joiners and cabinetmakers, will produce every type of timber requirement based on your bespoke needs.

In the final stages, our finishing department can provide any colour in car quality of finished painting, timber stains, clear lacquers, metallic paints and even French Polishing.

Modern construction techniques integrate to traditional quality in new build, extensions, alterations and restorations.

Grown from the need for greater control over enabling works, our Building Division was developed to bring the quality standards associated with our interiors and finishes to the construction and alterations of structures.

With particular strengths and capabilities including drainage, foundations, concrete slabs, and brick and block, we can provide a seamless, turn-key approach to projects ranging from the smallest contract to extensive new build including Design & Build. This “can-do” approach sets us apart from our competitors and provides you with a single point of contact you can trust throughout the life of your project.
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TJL provide a Small Works, Repair and Planned or Reactive Maintenance service with the support and standards associated with our main contractor services. Utilising the same systems and methods of working as our core business, we combine, with our established family of specialist sub-contractors and suppliers, our own resources in building, joinery, painting, decorating and electrical, to deliver any project you require.

Our management team can prepare accurate quotations from your documentation, or by visiting your premises, and will manage the whole process and works through to a prompt conclusion.

Whether it is an unexpected repair, programmed alteration, or a small general refurbishment, our team will respond in an effective and efficient manner every time.

With a responsibility for achieving the finish that everyone sees, our eye for detail and an unwavering approach to quality, means your project will create the desired impression.

Whether as part of a larger project or operating independently, our Decorating Division will provide a finish that is both durable and dependable whilst remaining competitive.

Committed to doing the job right first-time, our Decorating Division will help maintain the high standard you set for your business by undertaking works with the minimum of disruption, working to your agenda and ensuring normal operations resume as soon as possible.

We believe in a totally customer focused approach and will deliver a service that will inspire you to come back to us.
# Core Values

**One Vision**
To be a great company to work for, and a great company to work with.

**Two Business Ideals**
Our twin business ideals which, aligned with our sound financial base, provide a clear direction for the company:

To continuously build on our standards of excellence, delivering fit-out solutions that others can only aspire to.

To empower our team to listen, understand and respond to our customers’ needs thereby fostering long term mutually beneficial relationships.

**Four Core Values**
We have four core values which underpin our business ideals, and that are intrinsically linked to all that we strive for:

- People
- Integrity
- Total Customer Focus
- Continuous Improvement